

Message Text

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PAGE 01 BOGOTA 09728 241459Z

15

ACTION EB-07

INFO OCT-01 ARA-06 EUR-12 ISO-00 AID-05 CIAE-00 COME-00

FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03

SP-02 CIEP-01 LAB-04 SIL-01 OMB-01 NSC-05 SS-15

STR-04 CEA-01 L-03 H-02 PA-01 PRS-01 AGR-05 AGRE-00

ITC-01 IO-13 /112 W

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FM AMEMBASSY BOGOTA

TO SECSTATE WASHDC 7522

INFO AMEMBASSY BRASILIA

AMEMBASSY LONDON

LIMITED OFFICIAL USE BOGOTA 9728

E.O. 11652: N/A

TAGS: ETRD, EAGR, BR, CO

SUBJ: COFFEE: COLOMBIAN VIEWS ON BRAZILIAN PURCHASE

REF: STATE 230416

1. ON SEPT 22 EMBOFFS DELIVERED LETTER COVERING POINTS RAISED IN REF TO JORGE CARDENAS GUTIERREZ, ASST GENERAL MANAGER, NATIONAL FEDERATION OF COFFEE PRODUCERS OF COLOMBIA. DR. CARDENAS STATED THAT HE WOULD PASS A SUMMARY OF THE LETTER'S CONTENTS TO ARTURO GOMEZ JARAMILLO, GENERAL MANAGER OF THE FEDERATION, WHO IS CURRENTLY IN LONDON AND WHO PLANS TO ATTEND UPCOMING ICO MEETING.

2. DR. CARDENAS RECOGNIZED THE UNSETTLING EFFECTS ON WORLD MARKETS OF RECENT BRAZILIAN COFFEE PURCHASES. HE WAS LESS SURE, HOWEVER, THAT PURCHASES EXCEEDED CAPACITY OF BRAZILIAN FREEZE-DRY AND SOLUABLE INDUSTRY. HE SPECULATED THAT EVEN IF PURCHASES DID EXCEED CAPACITY,
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PAGE 02 BOGOTA 09728 241459Z

IMPORTED COFFEE WOULD NOT BE WITHHELD BUT WOULD BE

RE-INTRODUCED INTO WORLD MARKET MIXED WITH BRAZILIAN PRODUCT. HE WAS CAREFUL NOT TO MAKE ANY JUDGEMENTS AS TO INTENT OF BRAZILIAN PURCHASES UNTIL FINAL RESULTS OF SIZE OF THIS YEAR'S BRAZILIAN COFFEE CROP WERE KNOWN. HE SUSPECTED SIZE OF CROP MIGHT BE LESS THAN CURRENT ESTIMATES AND, IF SO, WOULD LEND GENERAL SUPPORT TO BRAZILIAN PURCHASES.

3. DR. CARDENAS REALIZES SALES TO ANOTHER PRODUCER LESSENS FUTURE QUOTAS. AS FOR COLOMBIA, HE STATED ITS CURRENT POLICY WAS TO MAXIMIZE SALES TO ICO MEMBER CONSUMER COUNTRIES AND THEREBY ESTABLISH MOST ADVANTAGEOUS FUTURE QUOTA POSITION.

4. DR. CARDENAS ASKED IF U.S. PLANNED TO RAISE MATTER OF BRAZILIAN PURCHASES AT UPCOMING ICO MEETING OR RESTRICT IT TO BILATERAL DISCUSSIONS WITH BRAZIL. EMBOFFS STATED THAT AS QUOTAS WERE OF COMMON INTEREST, IT WAS PROBABLE THE U.S. WOULD INTRODUCE OUR TECHNICAL CONCERNS IN LONDON.
DREXLER

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Message Attributes

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